

## THINKING COMPREHENSIVELY

Planning effectively minimizes risks and increases the chances for success.





## How Does it Work?

Leaders understand the big picture and communicate them in smaller components for the team members to handle portions of it. However, when the leader fails to think strategically, the organization may fail. Chess Grandmasters make sacrifices with the bigger picture in mind, while lowerrated players may try to protect their queen. "Everything rises and falls on leadership,"<sup>1</sup> and it is up to you to be the strategic thinker.



## Impact of Ad-Hoc Decision-Making

- Unexpected problems may surface causing rework or possibly abandoning the project.
- Team members may feel disconnected.
- Other benefits may be missed.

## Why Think Comprehensively?

- Consider risks and minimize potential problems.
- Move strategically, when "ready, fire, aim" is not called for.
- 360 Assessment reveals you make rash decisions.
- Make effective use of the available data.
- Feel more confident after deciding.
- Create repeatable processes and solutions to common problems.
- Be perceived as a "thought leader."
- Communicate and coordinate better with team members. Allow them to feel included.

Learn more about how coaching can help you address challenging problems, improve team and unit performance, accelerate progress on key initiatives, and advance your career at **techellence.com/coaching.** 

